FISCAL YEAR 2018 ANNUAL REPORT

LIVING Our LEGACY

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DEAR FRIENDS:

Children and families are at the heart of IWS. The extraordinary legacy of this organization is rooted in providing the very best health care to those in need.

A hallmark of this organization’s history is the legacy of innovation that inspires us to offer the unique and cutting-edge services that our patients need. Since 1924, IWS has incorporated child development and behavioral health counseling into its primary care model, and since 1970, provided pediatric dentistry services to low-income children. Orthodontic care was introduced in 1991 and pediatric optometry in 1995. In 2015, the Child-Centered Health and Advanced Therapies (CHAT) Center, launched to provide speech and occupational therapies for children at risk for developmental delays.

Despite the necessity of all of these programs, the cost of service is higher than the reimbursement rates and private dollars must be raised to bridge that gap. In order to preserve our legacy and prepare for the future, the IWS Board of Directors launched the Campaign for a Healthy Tomorrow, a multi-year fundraising initiative. Gifts to the Campaign are permanent investment in the future of our community and in the lives of the children and families we serve.

IWS is LIVING Our LEGACY by continuing to provide for the future health and well-being of the patients we serve.

On behalf of the Board of Directors and staff of the Angel Harvey Family Health Center of the Infant Welfare Society of Chicago, thank you for your commitment to children and families.

Sincerely,

MICHAEL W. DAVIS  
Board President

JERRY ISIKOFF, PHD  
Chief Executive Officer
IWS is living Our Legacy by providing wraparound and integrated primary and preventive services to children and families. We envision a community of children and families with healthy bodies and minds and our mission is to provide a continuum of integrated, quality, and preventive health care services to children and their families, enabling them to lead healthy and productive lives.
FY2018 at a GLANCE

**12,148 TOTAL PATIENTS**

**50,200 TOTAL VISITS**

**PEDIATRICS AND ADOLESCENT HEALTH**
- 6,160 patients under 18 years old
- 15,819 pediatric visits

**ADULT HEALTH**
- 2,682 adult patients
- 5,635 adult visits
- 5,646 reproductive health visits
- 4,585 visits to the midwife
- 236 babies delivered
- 92.6% A1c testing for Diabetic patients, well above the national average

**DENTAL AND ORTHODONTIA**
- 5,452 patients
- 13,202 visits

**CHAT**
- 161 patients
- 2,008 visits
- 85% of patients meet or exceed treatment goals in speech and occupational therapies

**OPTOMETRY**
- 1,642 patients
- 1,791 visits

**FAMILY SERVICES**
- 209 counseling patients
- 3,289 counseling visits
- on-site and in-home
- 4,000+ Care Coordination services
- 977 psychiatry visits

**INFANT WELFARE SOCIETY OF CHICAGO**
In 1911, the Infant Welfare Society of Chicago focused its efforts on nourishing babies and reducing infant mortality rates. Today, we are LIVING Our LEGACY, by proudly offering CenteringPregnancy®, a group model of prenatal care.

The Centering program brings together groups of women with similar due dates to “circle-up” and discuss important topics, including current or expected discomforts, stress and anxiety, proper nutrition, labor and delivery, and breastfeeding.

The program exceeds the recommended standard of 10 prenatal visits by extending the sessions from an hour and a half to two hours in length. During that time, moms engage in their care through group discussions, recording their own vitals, healthy snacks, and time for a private belly check with their provider.

Centering has shown to have positive outcomes for women who participate, including higher birth weights, lower rates of preterm delivery, and more initiation of breastfeeding at birth. Centering care also increases patient and provider satisfaction and provides a sense of community for moms, some of whom are isolated and overwhelmed.

Patients love the group model of care that supports the physical and emotional needs of expecting mothers.

Expectant moms were asked what they would tell other women about getting their prenatal care through the Centering model. Here is what they had to say:

“This program really helps you learn and hear other opinions”
“This is the best way to learn and it helps you a lot”
ASSOCIATE Board

THE ASSOCIATE BOARD IS A GROUP OF ACTIVE AND CARING YOUNG PROFESSIONALS THAT:

• Raise awareness among young professionals and the city of Chicago of the local healthcare needs of the community and the ways in which the Angel Harvey Family Health Center serves those needs

• Support the programs and services of IWS through fundraising and volunteerism

• Advance the causes championed by IWS

The Associate Board planned and launched a Signature Event, A Fall Soiree, that will be held each fall as a fundraiser for IWS programs and services.

BACK-TO-SCHOOL DONORS AND VOLUNTEERS GAVE AWAY 75 BACKPACKS TO OVER 90 CHILDREN AND FAMILIES IN AUGUST 2018.

“"We were patients at IWS when we were about to become teen parents. Now, we give back by volunteering on the Associate Board."” — Orlando and Amanda Orellano

Become a member of the Associate Board! Find out more at iwsassociateboard.org.
The Auxiliary's legacy lives in its tireless commitment of support for the patients and staff of the Angel Harvey Family Health Center and the friendships that have been created along the way. Our 600 loyal members are proud to live this legacy that began in 1913 when a small group of women identified the need for financial resources and volunteers to support the newly established Infant Welfare Society of Chicago.

LEGACY OF FINANCIAL SUPPORT
When the Auxiliary was founded 105 years ago, its initial annual contribution was $1,591. Today, 10 chapters build on this legacy by hosting a variety of unique fundraisers in their respective communities. Thanks to the dedication of our members and the generosity of our donors, the Auxiliary contributed $650,000 in direct support to IWS in FY2018. The Auxiliary also made a significant donation of $20,000 to assist in the Center’s purchase of a digital dental x-ray machine.

One reason for the success of our fundraising efforts is the ongoing connection our chapters have with businesses in their communities. From contributions to raffle and silent auctions to cash donations to materials for our events, these businesses support us in a very meaningful way.

LEGACY OF PATIENT COMMITMENT
Throughout our history, the Auxiliary has attached great importance to patient-focused initiatives. Our “See Santa” party attracted more than 300 children this past December, and each child visited with Santa and received a gift purchased and assembled by our members. Throughout the year, our members organized the purchase and distribution of new books, bean soup kits, Mother’s Day bags, dental kits, baby clothes, diapers and formula, and supported other programs specifically designed to fit the needs of our patients’ families.

LEGACY OF PARTNERSHIP
Over the past several years, our association with CD One Price Cleaners has helped us obtain thousands of winter coats for distribution to patients in need through our Annual Coat Drive. In addition to used coats donated by CD One Price customers and cleaned at no charge, our members donated a considerable number of new coats and warm weather accessories. As a result of this generosity, we distributed 800 coats and hundreds of new hats and gloves during our Coat Drive in November.

The Center’s staff is remarkable and certainly one of its greatest assets. Last summer, the Auxiliary recognized their efforts at a Staff Appreciation Luncheon. This event gave us the opportunity to celebrate our friendships and thank the staff for the dedication they show each day.

LEGACY OF SERVICE
Auxiliary members develop their own personal legacies every occasion they volunteer their time and talent to our organization. Many members serve in leadership roles within their chapters and on the Auxiliary Board. Additionally, several of our members serve on the IWS Board of Directors, allowing them to share their wide-ranging experience and expertise to make an impact in a broad way. But the strength of our collective contribution comes from the myriad acts of generosity from each of our members throughout Chicagoland.

The Auxiliary is proud of our 105-year partnership with the Angel Harvey Family Health Center; working together to provide quality services to the families of the Center and fostering strong relationships in our communities. We look forward to building on this legacy for many years to come.

Sincerely,

SHARON SMITH
Auxiliary President
AMBASSADORS AT LARGE
President: Laura Moran
Organized: 2009
Active Members: 18
Volunteer Hours: 471
Memorial and Honor Contributions: $130
Contribution to Auxiliary: $425
Fundraising/Special Events: Children’s books donated to clinic, Coat Drive and See Santa decorating

CLARENDON HILLS
President: Julia Costello
Organized: 1948
Active Members: 50
Other Members: 47
Volunteer Hours: 2,050
Contribution to Auxiliary: $105,000
Fundraising/Special Events: Annual Benefit—“Light Up the Night” Dinner & Dancing, Luminaria Sales, Vintage Charm Shop and Share, Progressive Dinner, Kay Rose Dinner, Daisy Dash Race, Bean Soup, Coat Drive and See Santa

DOWNS GROVE
President: Sue Kennedy
Organized: 1956
Active Members: 14
Other Members: 7
Volunteer Hours: 700
Contribution to Auxiliary: $16,762
Fundraising/Special Events: “Come Sail Away” Brunch Cruise, Bridge Leagues, Coat Drive and See Santa

HINSDALE
President: Catherine Ann Welch
Organized: 1913
Active Members: 39
Other Members: 26
Volunteer Hours: 2,000
Contribution to Auxiliary: $96,000
Fundraising/Special Events: “Tablescapes” Luncheon, Mother’s Day bags, Annual Baby Shower Luncheon, Junior Board Fundraising Activities, Coat Drive and See Santa

LAKE FOREST
President: Jennifer Mower
Organized: 1926
Active Members: 82
Other Members: 52
Volunteer Hours: 5,200
Memorial and Honor Contributions: $150
Contribution to Auxiliary: $355,000
Fundraising/Special Events: “Lake Forest Showhouse & Gardens”, Antique Sale, Coat Drive and See Santa

LISLE/NAPERVILLE
President: Rosalyn Sue Blair
Organized: 1964
Active Members: 10
Other Members: 3
Volunteer Hours: 400
Contribution to Auxiliary: $6,000
Fundraising/Special Events: “Eyes to the Skies” 4th of July Festival, layettes donated to the clinic, Coat Drive and See Santa

MOUNT PROSPECT
President: Mary Ann Sitak
Organized: 1955
Active Members: 20
Other Members: 6
Volunteer Hours: 1,966
Memorial and Honor Contributions: $1,001
Contribution to Auxiliary: $20,000
Fundraising/Special Events: Annual Luncheon, Coat Drive and See Santa

NORTH SHORE
President: Elise Klein
Organized: 1953
Active Members: 13
Volunteer Hours: 1,500
Contribution to Auxiliary: $50,000
Fundraising/Special Events: “Cheers for Charity” at Sawbridge Studios, Mother’s Day card making, Coat Drive and See Santa

OAK BROOK
President: Elizabeth Berglund
Organized: 1973
Active Members: 57
Other Members: 9
Volunteer Hours: 5,993
Memorial and Honor Contributions: $3,860
Contribution to Auxiliary: $145,000

WHEATON
President: Lynda Given
Organized: 1957
Active Members: 26
Other Members: 8
Volunteer Hours: 3,350
Memorial and Honor Contributions: $405
Contribution to Auxiliary: $30,049
Fundraising/Special Events: Playing “Fore” the Kids Golf Outing and Bridge, Luminaria Sale, Make a Difference Day Collection of new coats, hats, gloves, mittens and scarves, Bean Soup Kits, Bridge Group, Dental Goodie Bags, Arrowhead Dining Fundraisers, handmade blankets, baby bibs and hats from Stitching for Comfort, knitted hats and baby toys from Wheaton’s St. Paul’s Lutheran Church, Coat Drive and See Santa
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Every effort has been made to ensure the accuracy of the Auxiliary Honor Roll. If you notice an error or omission, or if you would like to change how your name appears on the Honor Roll, please accept our apologies and contact Maria Penland, Auxiliary Coordinator at 773-782-5041 or PenlandM@infantwelfare.org

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THE AUXILIARY OF THE INFANT WELFARE SOCIETY OF CHICAGO
To our partners in health for over 100 years: A special acknowledgement of heartfelt gratitude to the Auxiliary for the extraordinary contributions of time, talents, and vital financial support. Again this year, the Auxiliary is the single largest contributor to IWS.

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Ms. Judith Hutchinson
Mr. Mark Ishaug
Dr. Jerry Iskoff and Ms. Christie McMahon
Dr. Karen E. Izzo, D.D.S.
Mr. Bruce Nesbitt and Ms. Diane Jacobson
Susan and James Jakubiec
Ms. Jennifer Jaworski
Mr. and Mrs. Lance Johnson
Just for Kids Pediatric Dentistry LTD
Mrs. Antje Kalov
Shinri Kamei
Ms. Mary L. Kandyba
Mrs. and Mr. Geralene Keller
Christopher Kerns
Ms. Melissa Kitchka
Mr. and Mrs. Christopher J. Klein
Ms. Susan Klister
Mr. Clifford G. Kosoff
Ms. Susan B. Kovac
KPMG Community Giving Campaign
Ms. Holly Krawza
Mr. Wayne Kwiat
Ms. Peggy LaFleur
Ms. Diana Lagunas
Mr. Keith Larson
Francis H. Laux
Lawrence Hall Inc
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Sandi Lerner
Mr. Justin Lessek and Ms. Claire Finn Lessek
Mr. John Levi
Ms. Jeannine M. Lewandowski
Ms. Sonya Li
Mr. and Mrs. Mark Lillie
Ms. Rachel Linberger
Ms. Joanne Litman
Robert Lizik
Mr. Chris Lobanov-Rostovsky
Ms. Irene Loewy-Hillman
Mrs. Susana G. Lopatka
Laura Moran
Ms. Judy Louthan
Perspectives Ltd
Mr. and Mrs. Mike Lullo
Ms. Shannon Mabey
Mrs. Natalie Machul
Mr. Sam Macomber
Marcella’s Cafeteria
Mr. Alberto Martinez
Ms. Ivette Martinez
Mr. and Mrs. Richard P. Martino
Ms. Sonia Maziarz
Irene McClendon
Mr. James McGinnis and Mrs.
Kathleen McGinnis
Ms. Robin McGinnis
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Ms. Dottie Mele
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Ms. Deborah Newberger
Mike & Freda Noble
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Katherine H. Oblak
Leslie Ojeaburu
Ms. Rachel Oshgan
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Ms. Barbara O. Pancake
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Karen Patton
Ms. Marie M. Payes
Beverly Pearce
Maria Penland
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Ms. Courtenay Petit
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Ms. Anne Lindsay Porter
Ms. Rita Price
Ms. Suzanne Pritzker
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Ms. Maria Isabel Reyes
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Mr. Donald Roberts
Ms. Carrie Rosenblum
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Rowe Family Foundation
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Mrs. Abby Ruth
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Mrs. Charlotte Shestokas
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Ms. Patricia J. Silverwood
Ms. Loretta Simon and Family
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Dr. Robert and Dr. Stephanie Skopek
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Mr. and Mrs. William G. Waller
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Ms. Catherine A. Welch
Mr. John White
Dr. John Wilhelm
Ms. Sherry Williams
Wilson Elser LLP
Wrigleyville Dental
Ms. Christine Zahn
Zebra Technologies Corporation
Ms. Dana Zuckerman

IN-KIND GIFTS
Anonymous
Sidley Austin LLP

Every effort has been made to ensure the accuracy of this Honor Roll. If you notice an error or omission, or if you would like to change how your name appears, please accept our apologies and contact Michelle Di Benedetto at 773-782-5040 or at DiBenedettoM@infantwelfare.org

Thank you for your support!
## Public Support and Revenue

<table>
<thead>
<tr>
<th>Contributions and grants:</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Auxiliary</td>
<td>$660,000</td>
<td>$610,000</td>
</tr>
<tr>
<td>Individuals and corporations</td>
<td>$1,050,324</td>
<td>$378,535</td>
</tr>
<tr>
<td>Foundations</td>
<td>$933,853</td>
<td>$700,312</td>
</tr>
<tr>
<td>Government</td>
<td>$348,296</td>
<td>$527,896</td>
</tr>
<tr>
<td>Patient service revenue</td>
<td>$4,738,536</td>
<td>$5,993,339</td>
</tr>
<tr>
<td>Juvenile probation</td>
<td>$696,544</td>
<td>$877,559</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>-</td>
<td>54,935</td>
</tr>
<tr>
<td><strong>TOTAL PUBLIC SUPPORT AND REVENUE</strong></td>
<td><strong>8,427,553</strong></td>
<td><strong>9,142,576</strong></td>
</tr>
</tbody>
</table>

## Expenses

<table>
<thead>
<tr>
<th>Program services:</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td>Primary health</td>
<td>$4,043,886</td>
<td>$4,000,743</td>
</tr>
<tr>
<td>Dental health</td>
<td>$1,144,496</td>
<td>$1,150,712</td>
</tr>
<tr>
<td>Other wellness services</td>
<td>$2,441,591</td>
<td>$2,496,702</td>
</tr>
<tr>
<td><strong>Total program services</strong></td>
<td><strong>7,629,973</strong></td>
<td><strong>7,648,157</strong></td>
</tr>
<tr>
<td>Supporting services:</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Management and general</td>
<td>$1,466,473</td>
<td>$2,080,266</td>
</tr>
<tr>
<td>Fundraising</td>
<td>$217,280</td>
<td>$218,073</td>
</tr>
<tr>
<td><strong>Total supporting services</strong></td>
<td><strong>1,683,753</strong></td>
<td><strong>2,298,339</strong></td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td><strong>9,313,726</strong></td>
<td><strong>9,946,496</strong></td>
</tr>
</tbody>
</table>

(Deficiency) of public support and revenue over expenses  

<table>
<thead>
<tr>
<th>(Deficiency) of public support and revenue over expenses</th>
<th>2018</th>
<th>2017</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>(886,173)</td>
<td>(803,920)</td>
</tr>
</tbody>
</table>

## Other Changes in Net Assets

| Non-operating investment income              | $721,717 | 923,674 |
| Auxiliary support expenses                  | (75,878)  | (151,843)  |
| **TOTAL CHANGES IN NET ASSETS**             | (240,334)  | (32,089)  |
| Unrestricted net assets, beginning of year  | $16,310,019 | $16,342,108 |
| Unrestricted net assets, end of year        | $16,069,685 | $16,310,019 |

## Assets

| Cash and cash equivalents                   | $265,946  | $144,686  |
| Accounts and other receivables (net)        | $1,308,360 | $1,412,433 |
| Prepaid expenses                           | $147,960  | 195,462   |
| Investments                                | $7,765,917 | 7,653,232  |
| Property and equipment (net)                | $7,466,443 | 7,726,006  |
| **TOTAL ASSETS**                           | $16,954,626 | $17,131,819 |

## Liabilities and Net Assets

| Liabilities - accounts payable and accrued expenses | $884,941 | $821,800 |

## Net Assets

| Unrestricted                               | $14,709,083 | $15,364,268 |
| Temporarily restricted                     | $532,548    | 117,697    |
| Permanently restricted                     | $828,054    | $828,054   |
| **Total net assets**                       | $16,069,685 | $16,310,019 |
| **TOTAL LIABILITIES AND NET ASSETS**       | $16,954,626 | $17,131,819 |

This summary of selected financial information is derived from the preliminary audited financial statements of the Infant Welfare Society of Chicago for the years ended June 30, 2018 and 2017.
OUR MISSION

The mission of the Infant Welfare Society of Chicago is to provide a continuum of integrated, quality, and preventive health care services to children and their families, enabling them to lead healthy and productive lives.