2015 Annual Report

Proud Legacy, Bright Future
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DEAR FRIENDS:

This year, we celebrate the past, present and future with our theme, **Proud Legacy, Bright Future**. We are so proud to be part of an organization that boasts a legacy that spans over a century. We are equally excited to envision Infant Welfare’s vital role in the community as we prepare for the next 100 years of delivering high-quality healthcare to children and families.

**Inspired by our legacy of innovation**, in 2015 IWS launched the *Child-Centered Health and Advanced Therapies (CHAT) Center*, an on-site prevention program to help give a *brighter future* to children at risk for developmental delays. Throughout our history, Infant Welfare has been on the cutting edge of new services for our patients, including child development and behavioral health counseling in 1924, pediatric dentistry in 1970, orthodontic care in 1991 and pediatric optometry in 1995.

**Inspired by our legacy of stable operations**, Infant Welfare pursued and received an increase in our state mandated encounter rate, effectively allowing the organization to better weather any financial storms related to changing legislation and political climates.

**Inspired by our legacy of an extraordinarily committed Auxiliary**, we significantly benefitted from many wonderful events hosted by the 750 members of the 13 chapters. For over 100 years, Infant Welfare has had a partner in the Auxiliary. We know that our future is bright because of their talents, dedication, and passion for the children and families at Infant Welfare. They are truly an inspiration.

A bright future is certain, thanks to you — our supporters and closest champions — the IWS Auxiliary, Board of Directors, Associate Board, community leaders, donors and patients.

*In gratitude and celebration,*

LYNDA K. GIVEN  
Board President

ROBIN MCGINNIS, MSW  
Chief Executive Officer
For more than a century, Infant Welfare has pioneered innovative medical and behavioral health practices to serve some of Chicago’s most vulnerable families.

Since 1924, it has incorporated child development and behavioral health counseling into its primary care model, and since 1970 it has provided pediatric dentistry services to low-income children. Orthodontic care was introduced in 1991 and pediatric optometry in 1995. In 2015, IWS launched the Child-Centered Health and Advanced Therapies (CHAT) Center, an on-site prevention program for children at risk for developmental delays.
IWS SERVICES ARE:

• Trusted by our patients. Word-of-mouth referrals are strong, and many IWS families have received care for multiple generations.

• Provided in a state-of-the-art facility. The Angel Harvey Community Health Center is a modern, clean, LEED Silver Certified 40,000 square foot building.

• Always expanding to best meet the needs of our patients. New and improved services and programs are a hallmark of Infant Welfare’s commitment to wraparound services.

• Accessible to all. Our convenient location, culturally competent staff and sliding fee scales reduce barriers to critical care.

Based on the Spring 2015 Illinois Health Connect report, IWS provided health care services that resulted in high quality care that met or exceeded HEDIS measures and surpassed the State rate on 10 different outcomes:

QUALITY OF CARE INDICATORS

1. Immunization status for 2 year olds
2. At least one lead toxicity testing by age 2
3. Developmental screening by age 12 months
4. Developmental screening between 12 & 24 months
5. Developmental screening between 24 & 36 months
6. Six well baby visits in the first 15 months of life
7. Well child visit in 3rd, 4th, 5th & 6th years of life
8. Adolescent well-care visits for patients ages 12 to 21
9. Appropriate asthma medications for ages 5-18
10. Vision screening in the 3rd & 4th year of life
Our proud legacy is filled with accomplishments over our 105 year history. Below is a sampling of our 2015 fiscal year accomplishments. We look forward to celebrating a bright future with more to come in the years ahead!

- IWS received The Joint Commission’s Gold Seal of Approval! This is a nationally recognized acknowledgement that IWS meets the ambulatory care and behavioral health standards that determine “quality of care in a safe environment”.

- We broke ground on our 3,000 square foot CHAT Center to provide vital child development services to our community, including vision, speech & occupational therapies, a sensory room, and spaces for group therapy and community activities. A huge thanks to all our donors, including the Auxiliary, whose name graces our entrance because of their generous gift.

- IWS was awarded a pro bono Key Messages and Brand Strategy grant by the Taproot Foundation in order to create stronger and more consistent messaging and communications.

- The IWS was approved by the State of Illinois for an encounter rate increase for our medical department to $124.11 per visit for Fiscal Year 15.

- A new partnership with Everthrive of Illinois prompted the Cooking Matters Program to be hosted at IWS. The program emphasizes healthy eating and lifestyle choices for families by giving them the confidence to make healthy, affordable meals.

- IWS was honored by the Cook County Board of Commissioners, County Commissioner Luis Arroyo, Jr. and Cook County Board of Commissioners President Toni Preckwinkle for over 100 years of service in our communities.
• Thanks to our partnership with Presence Saints Mary and Elizabeth Medical Center, we were pleased to introduce a dietician on site. Jen Bauer sees about 20 patients per month and is helping our families with better eating habits by providing each with customized information.

• Newly added window signs located on the windows facing both Fullerton Avenue and Central Park Avenue have increased our visibility within the community and make our building easy to find. Take a moment to notice them the next time you visit!

• Garrett Popcorn Shops celebrated Mother’s Day with us! Patients and visitors were able to decorate unique Mother’s Day cards and each participant left with a delicious bag of popcorn. In addition, 10% of all Mother’s Day popcorn sales were donated to IWS.

• Dr. Sheila Hall, VP of Dental Services, and Dental Intern Bana Zayyad created a report on the efficacy of establishing a dental home for children before the first birthday. The report revealed a linear relationship between the number of decayed, extracted or filled teeth and the age of a child’s first visit. It showcased the need for stronger wraparound services in medical and dental. This study will continue in future years.

• IWS had a successful annual review by the Illinois Department of Public Health of our Title X grant that provides necessary funding for our adolescent and women’s health care.

• We contracted with the City of Chicago on an Early Head Start Program. The program uses group and home environments to help parents create rich learning opportunities that build on everyday routines and support their child’s development.

• Milagros Fernandez, VP of Family Services, was selected as part of the inaugural cohort of the Illinois Early Childhood Senior Leaders — an initiative of the Illinois Early Childhood Fellows and Erikson Institute.
The Associate Board is a group of active and caring young professionals dedicated to raising awareness of the local healthcare needs of the less fortunate and disadvantaged and the ways in which IWS serves those needs; supporting the programs and services of IWS through fundraising and sponsoring and participating in volunteer opportunities.

**FISCAL YEAR 2015 ACTIVITIES**

**July 12:** 6 Mile Fun Run and Clinic Tour with Team IWS Runners, friends and supporters.

**August 9:** 4th Annual Back-to-School Event, sponsored by Fortune Brands Home & Security, entertained kids with games, crafts and a bilingual musical entertainer and provided more than 50 bags of school supplies to IWS patients.

**August 9:** Bag Toss Tournament at Will’s Northwoods Inn welcomed 50 people and raised more than $1,000 to support the Team IWS fundraising goal.

**October 10:** Pre-race dinner at Maggiano’s Little Italy, sponsored by Associated Bank.

**October 12:** Race Day! 10 Team IWS Runners raised more than $17,000! Hospitality for runners and cheerleaders provided by Tim Johnson, member of the IWS Board of Directors. Family members, Auxiliary, Associate Board members and IWS Staff cheered on the runners from start to finish.

**December 6:** 2nd Annual Thank-You Celebration at Vermilion restaurant.

**March 19:** Associate Board member, Margaret Shipitalo, speaks about IWS at the Cassiday Schade, LLP event at Bloomingdale’s.

**May 27:** Meet the Runners Event.

*Become a member of the Associate Board! Find out more at iwsassociateboard.org.*

Many thanks to our Back-to-School volunteers!

The group gathers before the tournament starts.

Committed Team IWS runners and fans ran even through a downpour! Friends and supporters were ready with fresh towels at the finish line.
OFFICERS OF THE AUXILIARY
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1st Vice President
Nancy Krause
2nd Vice President
Char Connell
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At the Coat Drive, this little girl was so excited to get a new coat, she donated her old coat.

This girl was thrilled to sit on Santa’s lap and share her list with him at the annual See Santa Party.

The Auxiliary Staff Appreciation Luncheon is just one way the Auxiliary thanks the staff for all they do.
The theme of this year’s Annual Report, “Proud Legacy, Bright Future” is one that applies well to both the Infant Welfare Society of Chicago and its Auxiliary for they share an astounding 100+ years of service and support to the city’s women and children in need. As we reflect upon the activities and accomplishments of FY 2015, we add another chapter to our amazing legacy.

Chat Champions . . . Since the time the Auxiliary learned about the Clinic’s plan to create CHAT, our members have wholeheartedly embraced the concept and made sizable financial donations as well. Last year alone, the Auxiliary donated $120,500 to the CHAT Capital Campaign. In addition, several chapters have earmarked donations for the program and individual members have made contributions.

Financial Support . . . We are pleased to report that the Auxiliary met its FY 2015 pledge payment of $600,000. In addition, the Auxiliary donated $100,000 specifically to CHAT. (The Auxiliary’s $120,500 donation to CHAT in FY 2015 included $20,500 from the Legacy Fund, established to encourage giving in conjunction with the Clinic’s centennial.)

Volunteer Commitment . . . In FY 2015, our 750 members devoted approximately 36,000 hours to their work on behalf of the Infant Welfare Society. This impressive number bears witness to the extraordinary commitment our members feel to the Clinic and the patients it serves.

Patient Outreach . . . The Auxiliary recently partnered with CD One Price Cleaners on a coat drive. This was the fourth year the company has generously donated its services to gather, clean and transport the coats, and we thank them for their continuing support! In all, over 1,000 coats were distributed to our patients in need of warm winter clothing.

Other community outreach programs, such as the See Santa Party, augment our financial and volunteer support. Our 2015 event was a great success as Santa held court on his red velvet throne and welcomed over 800 children.

We also sponsor a summer reading program to encourage young people to read during the school vacation. From time to time, the Auxiliary has also sponsored educational enrichment programs focused upon literacy, science and the arts.

Strong partnerships . . . Our organization is proud of the strong partnerships it has forged with the staff, Clinic management, the Board of Directors and the Associate Board. Our Auxiliary Executive Board members are ex-officio members of the Board of Directors and also serve on various committees. Our organization takes this commitment seriously, and we appreciate the fact that our voices are heard and that our influence is felt in the Board Room.

For several years, we have supported this dedicated group of young professionals with our sponsorship of “Team IWS,” comprised of Associate Board members who raise money for IWS through their participation in the Bank of America Chicago Marathon.

The Auxiliary regards the Clinic’s staff as one of its greatest assets. We recognize their contributions during our annual Staff Appreciation Luncheon each spring. It is an excellent opportunity to recognize their hard work and dedication.

Membership . . . New member recruitment is an ongoing process for our organization. Every year, we welcome many dynamic women to our group. We appreciate their interest, involvement and influence at both the Chapter and Auxiliary levels.

Proud Legacy, Bright Future . . . It has been gratifying to serve as Auxiliary President for the past two years and represent this exceptional group of women. Like the Clinic, our members take great pride in our extraordinary legacy of service and support as we look ahead to a bright, productive and exciting future!

Best regards,

Pat Danly
Auxiliary President 2013-2015
### Auxiliary Highlights

**AMBASSADORS AT LARGE**
- President: Antje Kalov
- Organized: 2009
- Active Members: 20
- Other Members: 1
- Volunteer Hours: 3,266
- Memorial and Honor Contributions: $761
- Contribution to Auxiliary: $275
- Fundraising/Special Events: Children’s books

**BARRINGTON**
- President: Celeste Jackson
- Organized: 1939
- Active Members: 18
- Other Members: 8
- Volunteer Hours: 1,600
- Memorial and Honor Contributions: $1,370
- Contribution to Auxiliary: $21,117
- Fundraising/Special Projects: Celebrate the Season Holiday Luncheon, Dinner with Julia

**CLARENDON HILLS**
- President: Stephanie Ley
- Organized: 1948
- Active Members: 39
- Other Members: 54
- Volunteer Hours: 4,065
- Contribution to Auxiliary: $65,382
- Fundraising/Special Events: Sub-Urbanathalon Race, Vintage Charm Shop and Share, Luminaria Sales, Light up the Night Dinner Dance, Progressive Dinner, Kay Rose Dinner, Enchanted Evening, Daisy Dash race, Bean Soup, Coat Drive

**DOWNERS GROVE**
- President: Sue Kennedy
- Organized: 1956
- Active Members: 16
- Other Members: 9
- Volunteer Hours: 1,305
- Contribution to Auxiliary: $30,647
- Fundraising/Special Events: Autumn Fest, Bridge Leagues

**FLOSSMOOR JUNIORS**
- Liaison: Lisa Komorowski
- Organized: 1963
- Active Members: 26
- Other Members: 40
- Volunteer Hours: 258
- Contribution to Auxiliary: $9,725
- Fundraising/Special Events: Fall couples event, Luminaria sale, Spring Luncheon, End-of-year brunch

**HINSDALE**
- President: Amy Bailey
- Organized: 1913
- Active Members: 42
- Other Members: 22
- Volunteer Hours: 3,766
- Memorial and Honor Contributions: $50
- Contribution to Auxiliary: $92,635
- Fundraising/Special Events: Tablescapes Luncheon, Mother’s Day bags, Annual Baby Shower Luncheon, Junior Board Fundraising Activities including Barnes & Noble Gift Wrap and Book Drive

**LAKE FOREST**
- President: Leslie Dhamer
- Organized: 1926
- Active Members: 80
- Other Members: 40
- Volunteer Hours: 8,800
- Memorial and Honor Contributions: $350
- Contribution to Auxiliary: $44,000
- Fundraising/Special Events: Antique Sale, Showhouse and Gardens

**LISLE/NAPERVILLE**
- President: Rosalyn Sue Blair
- Organized: 1964
- Active Members: 11
- Other Members: 3
- Volunteer Hours: 1,872
- Contribution to Auxiliary: $20,200
- Fundraising/Special Events: Eyes to the Skies of July Festival, Book Dramatization Luncheon

**MOUNT PROSPECT**
- President: Mary Ann Stitak
- Organized: 1955
- Active Members: 21
- Other Members: 5
- Volunteer Hours: 786
- Contribution to Auxiliary: $18,100
- Fundraising/Special Events: Performance by Leslie Goddard portraying Estée Lauder

**NORTH SHORE**
- President: Elise Klein
- Organized: 1953
- Active Members: 9
- Other Members: 40
- Volunteer Hours: 500
- Contribution to Auxiliary: $19,850
- Fundraising/Special Events: Cheers for Charity at Sawbridge Studios, Mother Day, Easter Card Activities, See Santa

**OAK BROOK**
- President: Joyce Cox-Cunningham
- Organized: 1973
- Active Members: 62
- Other Members: 7
- Volunteer Hours: 5,714
- Memorial and Honor Contributions: $1,520
- Contribution to Auxiliary: $135,500
- Recognition of Clinic Donation from John R. Houlsby Foundation: $15,000
- Fundraising/Special Events: Annual Baby Shower, Cocktails in Candyland Preview Party and Mistletoe Medley Luncheon/Fashion Show

**RIVERSIDE**
- President: Olga Sylvester
- Organized: 1913
- Active Members: 39
- Other Members: 15

**WHEATON**
- President: Mary Plepel
- Organized: 1957
- Active Members: 26
- Other Members: 10
- Volunteer Hours: 5,050
- Memorial and Honor Contributions: $1,970
- Contribution to Auxiliary: $43,170
- Fundraising/Special Events: Twist the Night Away Dinner Dance, Luminaria Sale, Bridge Group, Bunco, Make a Difference Day, Bean Soup Kits, Diapers for the Clinic, Easter Baskets, Coat Drive, Make a Difference Crayon Drive, See Santa Party, Bridge Group and Planter’s Palette Gift Certificates
Honor Roll

The Infant Welfare Society of Chicago gratefully acknowledges the many individuals, foundations, corporations, and civic organizations that made generous contributions, grants and commitments to Infant Welfare and the Auxiliary. Thank you!

**GIFTS FROM $30,000 AND OVER**
Fortune Brands Home and Security

**GIFTS IN KIND OVER $25,000**
CD One Price Cleaners

**GIFTS FROM $10,000-$20,000**
Abbott
Mr. & Mrs. Charles Douglas
Garrett Popcorn Shops
Christopher and Ellie Klein
Posy & John Krehbiel
Lake Forest Bank & Trust Company
The Grainger Foundation
Walgreens

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Laurie and John Schaefer
Sweet Peas Design
The Private Bank
Wintrust Bank
Jaci Wyatt

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David Weber Foundation
Ernie and Elaine Davis
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Mr. and Mrs. Thomas Leahy
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Ms. Cheryl W. Sullivan
The Shade Store
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Mr. and Mrs. William J. Weber Jr.
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Wheaton Infant Welfare Bridge Group

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Mr. and Mrs. Charles Asfour
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Ms. Janet Burt
Gary & Debbi Bush
Byrne Builders
Dr. and Mrs. Michael Camino
Ms. Kim Campbell
Courtney Stach
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Mr. and Mrs. Barrett Davie
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Ms. Bridgette Doheny
Mr. and Mrs. William Douglass
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Willowbrook Ford
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Mr. and Mrs. William Frain
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Mr. and Mrs. Greg Gibson
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Goldstone, Skrodzki, Russian, Nemec & Hoff, Ltd.
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Mr. and Mrs. Peter Grumhaus
Dr. and Mrs. Steven Haggerty
Dr. William Hamel III, DDS
Mr. and Mrs. David Harling
Ms. Ann Louise Heiss
Mr. and Mrs. Nate Hilding
Every effort has been made to ensure the accuracy of the Auxiliary Honor Roll. If you notice an error or omission, or if you would like to change how your name appears on the Honor Roll, please accept our apologies and contact Maria Penland, Auxiliary Coordinator at 773-782-5041 or PenlandM@infanttwofare.org
THE AUXILIARY OF THE INFANT WELFARE SOCIETY OF CHICAGO

To our partners in health care for over 100 years: A special acknowledgement of heartfelt gratitude to the Auxiliary for the extraordinary contributions of time, talent, and vital financial support. Again this year, the Auxiliary is the single largest contributor to IWS.

GIFTS FROM $50,000
The Crown Family
Lloyd A. Fry Foundation
Polk Bros. Foundation

GIFTS FROM $25,000-$49,999
The Searles Fund of the Chicago Community Trust
Tooper Family Foundation

GIFTS FROM $10,000 - $24,999
Helen V. Brach Foundation
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Murin Family Foundation
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Dr. Hans P. Bacher
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Rosalyn Sue Blair
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**Public Support and Revenue**

<table>
<thead>
<tr>
<th>Contributions and grants:</th>
<th>2015</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Auxiliary</strong></td>
<td>$ 726,760</td>
<td>$ 656,169</td>
</tr>
<tr>
<td>Individuals, corporations and United Way</td>
<td>241,779</td>
<td>209,076</td>
</tr>
<tr>
<td>Foundations</td>
<td>439,622</td>
<td>491,833</td>
</tr>
<tr>
<td>Government</td>
<td>796,672</td>
<td>499,812</td>
</tr>
<tr>
<td><strong>Patient service revenue</strong></td>
<td>4,849,346</td>
<td>4,706,623</td>
</tr>
<tr>
<td><strong>Juvenile probation revenue</strong></td>
<td>569,623</td>
<td>155,344</td>
</tr>
<tr>
<td>Board-directed endowment assets designated for current operating activities</td>
<td>482,439</td>
<td>586,994</td>
</tr>
<tr>
<td>Miscellaneous</td>
<td>19,055</td>
<td>3,704</td>
</tr>
<tr>
<td><strong>Net assets released from restriction</strong></td>
<td>—</td>
<td>—</td>
</tr>
<tr>
<td><strong>TOTAL PUBLIC SUPPORT AND REVENUE</strong></td>
<td>$ 8,125,296</td>
<td>$ 7,309,305</td>
</tr>
</tbody>
</table>

**Expenses**

<table>
<thead>
<tr>
<th>Program services:</th>
<th>2015</th>
<th>2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Pediatrics</td>
<td>3,713,155</td>
<td>2,969,124</td>
</tr>
<tr>
<td>Women’s wellness clinic</td>
<td>1,485,802</td>
<td>1,457,020</td>
</tr>
<tr>
<td>Dental clinic</td>
<td>1,045,036</td>
<td>978,073</td>
</tr>
<tr>
<td><strong>Total program services</strong></td>
<td>6,243,993</td>
<td>5,404,217</td>
</tr>
<tr>
<td>Supporting services:</td>
<td>1,391,704</td>
<td>1,282,868</td>
</tr>
<tr>
<td>Management and general</td>
<td>371,632</td>
<td>368,794</td>
</tr>
<tr>
<td><strong>Total supporting services</strong></td>
<td>1,763,336</td>
<td>1,651,662</td>
</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>$ 8,007,329</td>
<td>$ 7,055,879</td>
</tr>
<tr>
<td><strong>Excess (deficiency) of public support and revenue over expenses</strong></td>
<td>$ 117,967</td>
<td>$ 253,426</td>
</tr>
</tbody>
</table>

**Other Changes in Net Assets**

| **Net income (loss) on investments** | (27,835) | 1,319,421 |
| **Board-directed endowment assets designated for current operating activities** | (482,439) | (586,994) |
| **Auxiliary support expenses**      | (165,526) | (247,019) |
| **TOTAL CHANGES IN NET ASSETS**     | (557,833) | 738,734    |
| **Unrestricted net assets, beginning of year** | $ 17,979,829 | $ 17,240,995 |
| **Unrestricted net assets, end of year** | $ 17,421,996 | $ 17,979,829 |

**Assets**

| **Cash and cash equivalents**      | $ 2,046,333 | $ 885,159 |
| **Accounts and other receivables** | 742,288     | 451,068   |
| **Prepaid expenses**               | 144,587     | 70,194    |
| **Investments**                    | 7,985,281   | 8,661,654 |
| **Property and equipment (net)**   | 17,421,996  | 17,979,829 |
| **TOTAL ASSETS**                   | $ 18,646,340 | $ 18,365,826 |

**Liabilities and Net Assets**

| **Liabilities - accounts payable and accrued expenses** | $ 1,224,344 | $ 385,997 |

**Net Assets**

| **Unrestricted**                  | 16,184,107  | 16,916,992 |
| **Temporarily restricted**        | 409,835     | 234,783    |
| **Permanently restricted**        | 828,054     | 828,054    |
| **Total net assets**              | $ 17,421,996 | $ 17,979,829 |
| **TOTAL LIABILITIES AND NET ASSETS** | $ 18,646,340 | $ 18,365,826 |

This summary of selected financial information is derived from the financial statements of the Infant Welfare Society of Chicago for the year ended June 30, 2015, which have been audited by Ostrow Reisin Berk & Abrams, Ltd. Copies of the audited financial statements are available from IWS upon request. Ostrow Reisin Berk & Abrams, Ltd. has issued an unqualified opinion on the financial statements.

Thank you for your support.
OUR MISSION

The mission of the Infant Welfare Society of Chicago is to provide a breadth of quality primary health care services in a single medical facility to medically underserved women and children, enabling them to lead productive and healthy lives.